



Department of Water and Power

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July 3, 2012

Rick Hiatt
Eckstine Electric Company
13739 WCR 251/2
Platteville, CO 80651

RE: Water and Wastewater Treatment Plant Projects for the City of Loveland

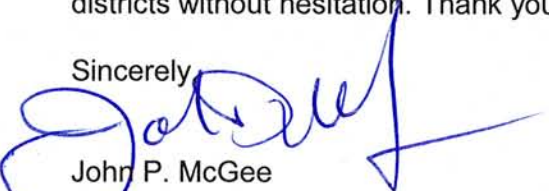
Dear Rick:

During my 6-year tenure with the City of Loveland we have had the opportunity to work with Eckstine Electric Company on a variety of water and wastewater projects totaling over 15 million dollars in construction. Based on City staff feedback and my experiences with Eckstine, the quality of work, communication, integrity, trust and professionalism has been of the highest standard.

Most recently, I have been fortunate to work with Eckstine through the City's small capital water and wastewater general contractor, USA Construction on projects at both the water treatment and wastewater treatment plants. The City initiated a project delivery system that involved selected sub-contractors to work with USA Construction. The City built a relationship with USA and Eckstine and through a team approach was able to deliver very high quality complex rehabilitation projects that would have traditionally never been accomplished using the design-bid-build method. USA and Eckstine through USA, partnered with the City during the early phases of the projects to develop phased work orders, schedules, budgets and constructability challenges to meet the overall goal of the project. Using this delivery method and team, the City was able to fully rehabilitate 50 and 85 year old water treatment filter processes and buildings while maintaining 24 hour operations. These projects and work orders and the team work involved were major successes for the City.

In closing, Eckstine has proven to be a team player and has built trust, quality, and consistency for the water and wastewater treatment projects constructed for the City of Loveland over the last 10 years. The City of Loveland would highly recommend Eckstine on water and wastewater projects for other municipalities and districts without hesitation. Thank you.

Sincerely,



John P. McGee
Water Treatment Manager
City of Loveland
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Cc: John Ream, USA Construction Inc